FORM 10-Q

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2005

Commission file number 1-19254

Lifetime Hoan Corporation (Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

11-2682486 (I.R.S. Employer Identification No.)

One Merrick Avenue, Westbury, NY (Address of Principal Executive Offices)

11590 (Zip Code)

(516) 683-6000 (Registrant's Telephone Number, Including Area Code)

 $\label{eq:Notapplicable} Not applicable \\ (Former name, former address and former fiscal year, if changed since last report)$

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or $15\,(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act) Yes $\,$ X $\,$ No $\,$ _

APPLICABLE ONLY TO CORPORATE ISSUERS
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 Par Value 11,051,349 shares outstanding as of April 30, 2005

LIFETIME HOAN CORPORATION FORM 10-Q FORE THE QUARTER ENDED MARCH 31, 2005

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PART 1. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

LIFETIME HOAN CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

March 31, 2005 December 31, (unaudited) 2004 ASSETS CURRENT ASSETS Cash and cash equivalents \$431 \$1,741 Accounts receivable, less allowances of \$3,330 in 2005 and \$3,477 in 2004 22,876 34,083 Merchandise inventories 60,317 58,934 Prepaid expenses 2,127 1,998 Other current assets 7,634 6,669 TOTAL CURRENT ASSETS 93,385 103,425 PROPERTY AND EQUIPMENT, net 20,118 20,003 GOODWILL 16,200 16,200 OTHER INTANGIBLES, net 15,188 15,284 OTHER ASSETS 2,510 2,305 TOTAL ASSETS \$147,401 \$157,217 LIABILITIES AND STOCKHOLDERS! EQUITY CURRENT **LIABILITIES Short** term borrowings \$10,700 \$19,400 Accounts payable and trade acceptances 9,920 7,892 Accrued expenses 18,266 20,145 Income taxes payable 3,806 5,476 TOTAL CURRENT LIABILITIES 42,692 52,913 DEFERRED RENT & OTHER LONG-TERM LIABILITIES 2,007

2,072 DEFERRED INCOME
TAX LIABILITIES 4,446
4,294 LONG TERM DEBT
5,000 5,000

STOCKHOLDERS' EQUITY Common Stock, \$.01 par value, shares authorized: 25,000,000; shares issued and outstanding: 11,051,349 in 2005 and 11,050,349 in 2004 111 111 Paid in capital 65,234 65,229 Retained earnings 28,390 28,077 Notes receivable for shares issued to stockholders (479) (479) TOTAL STOCKHOLDERS' EQUITY 93,256 92,938 TOTAL **LIABILITIES AND** STOCKHOLDERS' EQUITY \$147,401 \$157,217

See accompanying independent registered public accounting firm review report and notes to consolidated financial statements.

LIFETIME HOAN CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data) (unaudited)

Three Months Ended March 31, 2005 2004 Net Sales \$43,116 \$37,129 Cost of Sales 24,899 21,689 Distribution Expenses 6,115 5,647 Selling, General and Expenses 10,298 9,108 Income from **Operations** 1,804 685 **Interest** Expense 199 127 Other Income (13) Before Income 573 Tax Provision 615 228 NET INCOME \$1,003 \$345 BASIC AND DILUTED INCOME PER COMMON SHARE \$0.09 \$0.03 **WEIGHTED** AVERAGE SHARES -10,864 **WEIGHTED**

AVERAGE
SHARES AND
COMMON SHARE
EQUIVALENTS

DILUTED 11,266 11,141

See accompanying independent registered public accounting firm review report and notes to consolidated financial statements.

LIFETIME HOAN CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

Three Months Ended March 31, 2005 2004 **OPERATING ACTIVITIES** Net income \$1,003 \$345 **Adjustments** to reconcile net income to net cash provided by operating activities: Depreciation and amortization 1,056 952 Deferred income taxes (110) (572)Deferred rent and other long term liabilities (65) 46 **Provision** for losses on accounts receivable Reserve for returns and allowances 2,121 2,567 Changes in operating assets and liabilities: receivable 8,918 6,808 Merchandise *inventories* (1,477) 730 Prepaid expenses, other current assets and other assets (1,036) 214 Accounts

payable and trade acceptances and accrued expenses 241 (4,522)
Accrued income

taxes payable (1,670) (2,479) NET CASH PROVIDED BY **OPERATING** 9,149 4,112 **INVESTING ACTIVITIES** Purchase of property and **equipment** (1,002) (457) NET CASH USED **INVESTING ACTIVITIES** (1,002)(457) FINANCING **ACTIVITIES** Repayment of short-term borrowings, net (8,700) (3,800) Cash dividends paid (690) (678) Payment of capital lease obligations (72) (32)Proceeds from the exercise of stock 399 NET CASH USED IN FINANCING **ACTIVITIES** (9,457) $\frac{(4,111)}{}$ DECREASE IN CASH AND CASH **EQUIVALENTS** (1,310) (456) Cash equivalents at beginning of period 1,741 1,175 CASH AND CASH **EQUIVALENTS**

AT END OF PERIOD \$431 \$719

See accompanying independent registered public accounting firm review report and notes to consolidated financial statements.

LIFETIME HOAN CORPORATION

Note A - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the threemonth period ended March 31, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004.

Reclassifications: Certain 2004 balances have been reclassified to conform with the current presentation. These items include the reclassification of deferred tax assets and non-current deferred tax liabilities from income taxes payable that represent the impact of the state tax rate on timing differences to conform with the classification guidelines of SFAS No 109, "Accounting for Income Taxes".

Note B - Distribution Expenses

Distribution expenses consist primarily of warehousing expenses, handling costs of products sold and freight-out.

Note C - Credit Facility

The Company has a \$50 million, secured credit facility (the "Credit Facility") with a group of banks that matures in July 2009. Borrowings under the Credit Facility are secured by all of the assets of the Company. Under the terms of the Credit Facility, the Company is required to satisfy certain financial covenants, including limitations on indebtedness and sale of assets; a minimum fixed charge ratio; a maximum leverage ratio and maintenance of a minimum net worth. At March 31, 2005, the Company was in compliance with these covenants. Borrowings under the Credit Facility have different interest rate options that are based on an alternate base rate, the LIBOR rate and the lender's cost of funds rate, plus in each case a margin based on a leverage ratio.

As of March 31, 2005, the Company had \$0.4 million of letters of credit and trade acceptances outstanding and \$10.7 million of short-term borrowings and a \$5.0 million term loan under its Credit Facility, and as a result, the availability under the Credit Facility was \$33.9 million. The \$5.0 million long-term loan is non-amortizing, bears interest at 5.07% and matures in August 2009. Interest rates on short-term borrowings at March 31, 2005 ranged from 3.875% to 4.00%.

Note D - Capital Stock and Stock Options

Cash Dividends: In December 2004, the Board of Directors of the Company declared a regular quarterly cash dividend of \$0.0625 per share to stockholders of record on February 4, 2005, paid on February 18, 2005. In March 2005, the Board of Directors declared a regular quarterly cash dividend of \$0.0625 per share to stockholders of record on May 6, 2005, to be paid on May 20, 2005.

Earnings Per Share: Basic earnings per share have been computed by dividing net income by the weighted average number of common shares outstanding of 11,051,000 for the three months ended March 31, 2005 and 10,864,000 for the three months ended March 31, 2004. Diluted earnings per share have been computed by dividing net income by the weighted average number of common shares outstanding, including the dilutive effects of stock options, of 11,266,000 for the three months ended March 31, 2005 and 11,141,000 for the three months ended March 31, 2004.

LIFETIME HOAN CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS March 31, 2005 (unaudited)

Note D - Capital Stock and Stock Options (continued) Accounting for Stock Option Plan: The Company has a stock option plan, which is more fully described in the footnotes to the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004. The Company accounts for options granted under the plan under the recognition and measurement principles of APB Opinion No. 25, "Accounting for Stock Issued to Employees", and related interpretations. No stock-based employee compensation cost is reflected in net income, as all options granted under the plan had an exercise price equal to the market values of the underlying common stock on the dates of grant. The following table illustrates the effect on net income and net income per share if the Company had applied the fair value recognition provisions of Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation" to stock-based employee compensation.

Months Ended March 31, (in thousands, except per share data) 2005 2004 Net income as reported \$1,003 \$345 Deduct: Total stock option emplovee ompensation expense determined under fair method for all awards, net of elated tax Pro forma net income \$969 \$313 Income per common share: Basic and diluted as reported \$0.09 \$0.03 Basic and diluted pro forma \$0.09 \$0.03

Three

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (R), "Share Based Payment: and Amendment to FASB Statements 123 and 95." This statement requires that the cost resulting from all share-based payment transactions be recognized in the financial statements. In April 2005, the Securities and Exchange Commission deferred the implementation of SFAS No. 123 (R). As a result, we plan to adopt SFAS 123 (R) effective January 1, 2006. The Company is currently evaluating the impact of this statement on its financial statements.

Note E - Excel Acquisition

In July 2004, the Company acquired the business and certain assets of Excel Importing Corp., ("Excel"), a wholly-owned subsidiary of Mickelberry Communications Incorporated. Excel marketed and distributed a diversified line of high quality cutlery, tabletop, cookware and barware products under well-recognized premium brand names, including Sabatier(R), Farberware(R), Retroneu Design Studio(R), Joseph Abboud Environments(R), DBK-Daniel Boulud Kitchen(TM) and Legnoart(R). The Excel acquisition provided quality brand names that the Company can use to market many of its existing product lines and added tabletop product categories to the Company's current product lines. The purchase price, subject to post closing adjustments, was approximately \$8.5 million, of which \$7.0 million was paid in cash at the closing. The Company has not paid the balance of \$1.5 million

since it believes the total of certain estimated post closing inventory adjustments and certain indemnification claims are in excess of that amount.

The Company has not yet determined either the amount or the allocation of the purchase price for the Excel acquisition since the calculation of post closing adjustments has not yet been finalized. The acquisition was accounted for under the purchase method and, accordingly, acquired assets and liabilities are recorded at their fair values. Preliminary the \$7.0 million of the purchase price paid at closing has been allocated based on management's estimates as follows (in thousands):

Preliminary **Purchase** Price Allocation Accounts receivable Merchandise **Inventories** 4,800 Current liabilities (5,400)License intangibles 6,300 Total asseta acquired \$ 7,000

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Lifetime Hoan Corporation:

We have reviewed the unaudited condensed consolidated balance sheet of Lifetime Hoan Corporation and subsidiaries (the "Company") as of March 31, 2005 and the related unaudited condensed consolidated statements of income and cash flows for the three-month periods ended March 31, 2005 and 2004. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the auditing standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying unaudited condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Accounting Oversight Board (United States), the consolidated balance sheet of Lifetime Hoan Corporation and subsidiaries as of December 31, 2004, and the related consolidated statements of income, stockholders' equity, and cash flows for the year then ended [not presented herein] and in our report dated March 11, 2005, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2004 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it was derived.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The Company is a leading designer, developer and marketer of a broad range of branded consumer products used in the home, including Kitchenware, Cutlery and Cutting Boards, Bakeware and Cookware, Pantryware and Spices, Tabletop and Bath Accessories. Products are marketed under brand names including Farberware(R), KitchenAid(R), Cuisinart(R), Hoffritz(R), Sabatier(R), DBK-Daniel Boulud Kitchen(TM), Joseph Abboud Environments(R), Roshco(R), Baker's Advantage(R), Kamenstein(R), Casa-Moda(R), Hoan(R), Gemco(R) and :USE(R). The Company uses the Farberware(R) brand name for kitchenware, cutlery and cutting boards and bakeware pursuant to a 200-year royalty-free license. The Company licenses the KitchenAid(R), Cuisinart(R), Sabatier(R), DBK-Daniel BouludKitchen(TM) and Joseph Abboud Environments(R) trade names pursuant to licenses granted by the owners of those brands. All other brand names listed above are owned. Several product lines are marketed within each of the Company's product categories and under brands primarily targeting moderate to medium price points, through every major level of trade.

Over the last several years, sales growth has come from: (i) expanding product offerings within current categories, (ii) developing and acquiring product categories and (iii) entering new channels of distribution, primarily in the United States. Key factors in the Company's growth strategy have been, and will continue to be, the selective use and management of strong brands and the ability to provide a steady stream of new products and designs.

For the three-months ended March 31, 2005, net sales were \$43.1 million, which represented a 16.1% growth over the previous year's corresponding period. Net sales in the first quarter of 2005 for the Excel business that had been acquired in July 2004, were approximately \$1.8 million. Excluding the impact of this acquisition, net sales for the first quarter of 2005 were approximately \$41.3 million, an 11.2% growth over the corresponsding period in 2004. The 11.2% increase in sales was primarily attributable to higher sales of cutlery products, including shipments of the Company's new lines of KitchenAid(R) branded cutlery, and increased sales of Kamenstein's pantryware products.

The Company's gross profit margin is subject to fluctuation due primarily to product mix and, in some instances, customer mix. In the first quarter of 2005 our gross profit margin improved compared to 2004 due primarily to increased sales of products that carry higher gross profit margins.

Our operating profit increased significantly in the first quarter of 2005 compared to the first quarter of 2004 due to three factors: (i) significant sales growth in the 2005 quarter, (ii) improved gross profit margins due primarily to increased sales of products that carry higher gross profit margins and (iii) the leverage gained from distribution expenses and selling, general and administrative expenses growing at slower rates than sales.

The Company's business and working capital needs are highly seasonal, with a significant majority of sales occurring in the third and fourth quarters. In 2004, 2003 and 2002, net sales for the third and fourth quarters combined accounted for 63%, 66% and 61% of total annual net sales, respectively, and operating profits earned in the third and fourth quarters combined accounted for 92%, 97% and 100% of total annual operating profits, respectively. Inventory levels increase primarily in the June through October time period in anticipation of the preholiday shipping season.

Critical Accounting Policies and Estimates

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses the unaudited condensed consolidated financial statements which have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. On an on-going basis, management evaluates its estimates and judgments, including those related to inventories. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company believes that the following discussion addresses the Company's most critical accounting policies, which are those that are most important to the portrayal of the Company's consolidated financial condition and results of operations and require management's most difficult, subjective and complex judgments. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004.

Merchandise inventories, consisting principally of finished goods, are priced under the lower-of-cost (first-in, first-out basis) or market method. The Company's management periodically reviews and analyzes the carrying value of inventory based on a number of factors including, but not limited to, future product demand of items and estimated profitability of merchandise.

The Company is required to estimate the collectibility of its accounts receivable. A considerable amount of judgment is required in assessing the ultimate realization of these receivables including the current credit-worthiness of each customer. The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. If the financial conditions of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

Effective January 1, 2002, the Company adopted Statement of Financial Accounting Standard ("SFAS") No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets". SFAS No. 141 requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method. Under SFAS No. 142, goodwill and intangible assets with indefinite lives are no longer amortized but are reviewed at least annually for impairment. Accordingly, the Company ceased amortizing goodwill effective January 1, 2002. For the year ended December 31, 2004, the Company completed its annual assessment and based upon such assessment, no impairment to the carrying value of goodwill was identified.

Effective January 1, 2002, the Company adopted SFAS 144, "Accounting for Impairment or Disposal of Long-Lived Assets". SFAS 144 requires that a long-lived asset shall be tested for impairment whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. Based upon such review, no impairment to the carrying value of any long-lived asset has been identified.

RESULTS OF OPERATIONS

The following table sets forth income statement data of the Company as a percentage of net sales for the periods indicated below.

Three Months Ended March

31, 2005 2004 Net sales 100.0 % 100.0 % Cost of sales 57.7 58.4 Distribution expenses 14.2 15.2 Selling, general and administrative expenses 23.9 24.6 Income from operations 4.2 1.8 expense 0.5 0.3 Other income Income before income taxes provision 1.4 0.6 Net income 2.3 % 0.9 %

> Three Months Ended March 31, 2005 Compared to Three Months ended March 31, 2004

Net Sales

Net sales for the three months ended March 31, 2005 were \$43.1 million, an increase of approximately \$6.0 million, or 16.1%, higher than the comparable 2004 period. Net sales in the first quarter of 2005 for the Excel business, which was purchased in July 2004, were approximately \$1.8 million. Excluding the net sales attributable to the Excel business, net sales totaled approximately \$41.3 million, an 11.2% increase over the first quarter of 2004's sales of \$37.1 million. The increase was primarily attributable to higher sales of cutlery products, including sales of the Company's newly introduced lines of KitchenAid(R) branded cutlery, and increased sales of Kamenstein's pantryware products.

The Outlet Stores sales increased to \$3.5 million for the three months ended March 31, 2005 compared to \$2.7 million in the comparable 2004 period. The Outlet Stores had an operating loss of approximately \$0.6 million in the 2005 period compared to an operating loss of approximately \$0.8 million in the 2004 comparable period.

Cost of Sales

Cost of sales for the three months ended March 31, 2005 was \$24.9 million, an increase of \$3.2 million, or 14.8%, from the comparable 2004 period. Cost of sales as a percentage of net sales decreased to 57.7% in 2005 from 58.4% in 2004, due primarily to increased sales of products that carry higher gross profit margins.

Distribution Expenses

Distribution expenses for the three months ended March 31, 2004 were \$6.1 million, an increase of \$0.5 million, or 8.3%, from the comparable 2004 period. Distribution expenses as a percentage of net sales were 14.2% in the first quarter of 2005 as compared to 15.2% in 2004. The improved relationship reflects primarily the benefits of labor savings and efficiencies generated by the Company's main distribution center in Robbinsville, New Jersey.

Selling, General and Administrative Expenses

Selling, general and administrative expenses for the three months ended March 31, 2005 were \$10.3 million, an increase of 13.1%, or \$1.2 million, over the comparable 2004 period. As a percentage of net sales, selling, general and administrative expenses for the three months ended March 31, 2005 were 23.9%, as compared to 24.6% for the three months ended March 31, 2004. The increase in selling, general and administrative expenses resulted primarily from higher personnel costs in the Company's selling and marketing departments and the additional operating expenses of the Excel business acquired in July 2004.

Tax Provision

Income tax expense in the first quarter of 2005 was \$0.6 million, compared to \$0.2 million in the comparable 2004 quarter. The increase in income tax expense is related to the increase in income before taxes from 2005 to 2004. The Company's marginal income tax rate has decreased to approximately 38.0% in 2005 compared to 39.8% in 2004 due to lower state apportionment factors.

LIQUIDITY AND CAPITAL RESOURCES

The Company's principal sources of cash to fund liquidity needs are: (i) cash provided by operating activities and (ii) borrowings available under its credit facility. Its primary uses of funds consist of capital expenditures, acquisitions, funding for working capital increases, payments of principal and interest on its debt and payment of cash dividends.

The Company has a \$50 million, secured credit facility (the "Credit Facility") with a group of banks that matures in July 2009. Borrowings under the Credit Facility are secured by all of the assets of the Company. Under the terms of the Credit Facility, the Company is required to satisfy certain financial covenants, including limitations on indebtedness and sale of assets, a minimum fixed charge ratio, a maximum leverage ratio and maintenance of a minimum net worth. At March 31, 2005 the Company was in compliance with these covenants. Borrowings under the Credit Facility have different interest rate options that are based on an alternate base rate, the LIBOR rate and the lender's cost of funds rate, plus in each case a margin based on a leverage ratio. As of March 31, 2005, the Company had outstanding \$0.4 million of letters of credit and trade acceptances, \$10.7 million of short-term borrowings and a \$5.0 million term loan under its Credit Facility and, as a result, the availability under the Credit Facility was \$33.9 million. \$5.0 million long-term loan is non-amortizing, bears interest at 5.07% and matures in August 2009. Interest rates on short-term borrowings at March 31, 2005 ranged from 3.875% to 4.00%.

At March 31, 2005 the Company had cash and cash equivalents of \$0.4\$ million compared to \$1.7\$ million at December 31, 2004.

In March 2005, the Board of Directors declared a regular quarterly cash dividend of \$0.0625 per share to stockholders of record on May 6, 2005, to be paid on May 20, 2005. The dividend to be paid will be approximately \$0.7 million.

The Company believes that its cash and cash equivalents, internally generated funds and its existing credit arrangements will be sufficient to finance its operations for at least the next twelve months.

The results of operations of the Company for the periods discussed have not been significantly affected by inflation or foreign currency fluctuation. The Company negotiates all of its purchase orders with its foreign manufacturers in United States dollars. Thus, notwithstanding any fluctuation in foreign currencies, the cost of the Company's purchase orders is generally not subject to change after the time the order is placed. However, the weakening of the United States dollar against local currencies could lead certain manufacturers to increase their United States dollar prices for products. The Company believes it would be able to compensate for any such price increase.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk represents the risk of loss that may impact the consolidated financial position, results of operations or cash flows of the Company. The Company is exposed to market risk associated with changes in interest rates. The Company's revolving credit facility bears interest at variable rates and, therefore, the Company is subject to increases and decreases in interest expense on its variable rate debt resulting from fluctuations in interest rates. There have been no changes in interest rates that would have a material impact on the consolidated financial position, results of operations or cash flows of the Company for the three month period ended March 31, 2005.

The Chief Executive Officer and the Chief Financial Officer of the Company (its principal executive officer and principal financial officer, respectively) have concluded, based on their evaluation as of March 31, 2005, that the Company's controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports filed by it under the Securities and Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer of the Company, as to allow timely decisions regarding required appropriate disclosure.

There were no significant changes in the Company's internal controls or in other factors during the most recently completed fiscal quarter that have materially affected, or are likely to materially affect internal controls over financial reporting.

PART II - OTHER INFORMATION

Forward Looking Statements: This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including statements concerning the products, results of operations and prospects of Lifetime Hoan Corporation and its wholly-owned subsidiaries (collectively the "Company"). These forward-looking statements involve risks and uncertainties, including but not limited to the following:

- our relationships with key customers;
- our relationships with key licensors;
- our dependence on foreign sources of supply and foreign manufacturing;
- the level of competition in the industry;
- changes in demand for the Company's products and the success of new products;
- changes in general economic and business conditions which could affect customer payment practices or consumer spending;
- industry trends;
- increases in costs relating to manufacturing and transportation
 of products;
- the seasonal nature of our business;
- the departure of key personnel;
- the timing of orders received from customers

Such statements are based on management's current expectations and are subject to a number of factors and uncertainties, which could cause actual results to differ materially from those described in the forward-looking statements. Except as required by law, we undertake no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date of this filing or to reflect the occurrence of unanticipated events.

Item 6. Exhibit(s) and Reports on Form 8-K.

- (a)Exhibit(s) in the first quarter of 2005:
 - Exhibit 31.1 Certification by Jeffrey Siegel, Chief Executive Officer, pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
 - Exhibit 31.2 Certification by Robert McNally, Chief Financial Officer, pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

- Exhibit 32 Certification by Jeffrey Siegel, Chief
 Executive Officer, and Robert McNally, Chief
 Financial Officer, pursuant to 18 U.S.C.
 Section 1350, as adopted pursuant to Section
 906 of the Sarbanes-Oxley Act of 2002.
- (b) Reports on Form 8-K in the first quarter of 2005: On March 1, 2005, the Company filed a report on Form 8-K announcing results of operations and financial condition for its fourth quarter and year ended December 31, 2004.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lifetime Hoan Corporation

May 9, 2005

/s/ Jeffrey Siegel

Jeffrey Siegel

Chief Executive Officer and President (Principal Executive Officer)

May 9, 2005

/s/ Robert McNally

Robert McNally

Vice President - Finance and Treasurer (Principal Financial and Accounting Officer)

Exhibit 31.1

CERTIFICATION

- I, Jeffrey Siegel, certify that:
 - I have reviewed this quarterly report on Form 10-Q of Lifetime Hoan Corporation ("the registrant");
 - 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quartlery report;
 - 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
 - 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-14 and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be

- designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2005

__/s/ Jeffrey Siegel_____ Jeffrey Siegel President and Chief Executive Officer

Exhibit 31.2

CERTIFICATION

- I, Robert McNally, certify that:
 - I have reviewed this quarterly report on Form 10-Q of Lifetime Hoan Corporation ("the registrant");
 - 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quartlery report;
 - 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
 - 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-14 and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2005

___/s/ Robert McNally_____ Robert McNally Vice President and Chief Financial Officer

EXHIBIT 32

Certification by Jeffrey Siegel, Chief Executive Officer, and Robert McNally, Chief Financial Officer,
Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- I, Jeffrey Siegel, Chief Executive Officer, and I, Robert McNally, Chief Financial Officer, of Lifetime Hoan Corporation, a Delaware corporation (the "Company"), each hereby certifies that:
 - (1) The Company's periodic report on Form 10-Q for the period ended March 31, 2005 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
 - (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jeffrey Siegel
 Jeffrey Siegel
Chief Executive Officer

/s/ Robert McNally
Robert McNally
Chief Financial Officer

Date: May 9, 2005 Date: May 9, 2005