Page 1 of 13 FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549QUARTERLY REPORT UNDER SECTION 13 OR

15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For quarter ended June 30, 1996

Commission file number 1-19254

Lifetime Hoan Corporation (Exact name of registrant as specified in its charter)

Delaware 11-2682486 (State or other jurisdiction of incorporation or organization) (I.R.S.

Employer Identification No.)

One Merrick Avenue, Westbury, NY 11590 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (516) 683-

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

APPLICABLE ONLY TO CORPORATE ISSUERS
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common Stock, \$.01 Par Value 11,273,199 shares outstanding as of July 31, 1996

INDEX

# LIFETIME HOAN CORPORATION

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Condensed Consolidated Balance Sheets as of June 30, 1996 and December 31, 1995

Condensed Consolidated Statements of Income for the Three and Six months ended June 30, 1996 and 1995

Condensed Consolidated Statement of Changes in Stockholders' Equity for the Six months ended June 30, 1996

Condensed Consolidated Statements of Cash Flows for the

Six months ended June 30, 1996 and 1995

6

December 31, 1995 (Note)

Item 2. Management's Discussion and Analysis of Financial Condition  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

and Results of Operations

8

PART II. OTHER INFORMATION

11

SIGNATURES

13,836,262

13

ITEM 1. FINANCIAL STATEMENTS

CONDENSED CONSOLIDATED BALANCE SHEETS

| CONDENSED CONSOLIDATED BALANCE SHEETS<br>LIFETIME HOAN CORPORATION  |                         |  |  |
|---|-------------------------|--|--|
| LIFETIME HOAN CORPORATIO  | June 30,                |  |  |
|   | 1996<br>(unaudited<br>) |  |  |
| ASSETS CURRENT ASSETS   |                         |  |  |
| Cash and cash equivalents   | \$476,019               |  |  |
| \$89,797 Accounts receivable, less allowances of \$692,000  |                         |  |  |
| (1996)<br>and \$663,000 (1995)  | 11,597,481              |  |  |
| 12,682,401<br>Merchandise inventories   | 43,647,308              |  |  |
| 43,337,000<br>Prepaid expenses  | 5,241,898               |  |  |
| 4,578,813 Deferred income taxes   | 1,116,000               |  |  |
| 1,186,000<br>Other current assets   | 1,401,798               |  |  |
| 695,241<br>TOTAL CURRENT ASSETS   | 63,480,504              |  |  |
| 62,569,252 PROPERTY AND EQUIPMENT, at cost, net of  | ,,                      |  |  |
| accumulated depreciation  |                         |  |  |
| and amortization of \$3,362,714 (1996) and  | 8,750,026               |  |  |
| 7,882,166<br>\$2,841,202 (1995)<br>EXCESS OF COST OVER NET ASSETS ACQUIRED, net of<br>accumulated amortization of \$740,700 (1996) and<br>1,971,102<br>\$708,100 (1995) | 1,938,502               |  |  |
| OTHER INTANGIBLES, net of accumulated   |                         |  |  |
| amortization of \$140,312 (1996) and \$24,000 (1995)  | 11,414,052              |  |  |
| 2,452,748 OTHER ASSETS  | 925,697                 |  |  |
| 880,766   | \$86,508,78             |  |  |
| \$75,756,03   | 1                       |  |  |
| 4 LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES  |                         |  |  |
| Accounts payable and trade acceptances \$3,072,401  | \$3,485,442             |  |  |
| Accrued expenses  | 5,410,192               |  |  |
| 5,931,414 Income taxes  | 0                       |  |  |
| 232,447 Short term borrowings   | 12,500,000              |  |  |
| 4,600,000 TOTAL CURRENT LIABILITIES   | 21,395,634              |  |  |
| 12 026 262  |                         |  |  |

| STOCKHOLDERS' EQUITY                         |               |
|--|---------------|
| Series B Preferred Stock, \$1 par value,     |               |
| authorized 2,000,000                         |               |
| shares; none issued                          |               |
| Common Stock, \$.01 par value, authorized    |               |
| 25,000,000 shares;                           |               |
| issued and outstanding 11,273,199 (1996) and | 112,732       |
| 112,573                                      |               |
| 11,257,276 (1995)                            |               |
| Paid-in capital                              | 61,205,420    |
| 61,103,589                                   |               |
| Retained earnings                            | 4,788,500     |
| 1,845,007                                    | 66 106 650    |
| 62 061 160                                   | 66,106,652    |
| 63,061,169<br>Less:                          |               |
| Notes receivable for shares issued to        | 908,064       |
| 1,048,064                                    | 900,004       |
| stockholders                                 |               |
| Deferred compensation                        | 85,441        |
| 93,333                                       | 00,111        |
| 35,000                                       | 65,113,147    |
| 61,919,772                                   | , , ,         |
|  | \$86,508,78   |
|  | \$75,756,03 1 |
|  |               |

Note: The Balance Sheet at December 31, 1995 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

See notes to condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) LIFETIME HOAN CORPORATION

| Ended  | Three Mon  | Six Months |                |  |
|--|------------|------------|----------------|--|
| Ended  |            | 30,        | June 30,       |  |
| 1995   | 1996       | 1995       | 1996           |  |
| Net sales<br>\$34,233,9                                | \$20,990,9 | \$15,555,8 | \$40,264,      |  |
| 20   | 20         | 34         | 318            |  |
| Cost of sales<br>17,915,01                             | 10,895,17  | 8,251,967  | 21,074,8       |  |
| 3  | 1          |            | 21             |  |
|  | 10,095,74  | 7,303,867  | 19,189,4       |  |
| 16,318,90<br>7   | 9          |            | 97             |  |
| Selling, general and 11,774,32 administrative expenses | 7,801,227  | 5,650,046  | 14,120,2<br>30 |  |
| 7  |            |            |                |  |

| INCOME FROM OPERATIONS 4,544,580                   | 2,294,522  | 1,653,821  | 5,069,26  |
|--|------------|------------|-----------|
|  |            |            | 7         |
| Other (income) deductions: Interest expense 65,734 | 270,949    | 17,863     | 334,535   |
| Other (income), net (97,341)                       | (21,019)   | (41,936)   | (53,761)  |
| INCOME BEFORE INCOME TAXES 4,576,187               | 2,044,592  | 1,677,894  | 4,788,49  |
|  |            |            | 3         |
| Provision for federal, state and local             |            |            |           |
| income taxes 1,787,000                             | 775,000    | 655,000    | 1,845,00  |
| 1,767,000  |            |            | 0         |
| NET INCOME<br>\$2,789,18                           | \$1,269,59 | \$1,022,89 | \$2,943,4 |
| 7  | 2          | 4          | 93        |
| NET INCOME PER SHARE<br>\$0.24                     | \$0.11     | \$0.09     | \$0.26    |
| WEIGHTED AVERAGE SHARES OUTSTANDING                | 11,533,34  | 11,677,29  | 11,531,3  |
| 11,689,29  | 9          | 3          | 20        |
| O  |            |            |           |

See notes to condensed consolidated financial statements

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS'

# EQUITY (UNAUDITED)

# LIFETIME HOAN CORPORATION

| ed                               | Common   | Stock   | Paid-in    | Retained   | Notes              | Deferr  |
|----------------------------------|----------|---------|------------|------------|--------------------|---------|
| ati Total                        | Shares   | Amount  | Capital    | Earnings   | Receivable<br>from | Compens |
| 10041                            |          |         |            |            | Stockholders       | on      |
| Balance at December 31, 33)      | 11,257,2 | \$112,5 | \$61,103,5 | \$1,845,00 | (\$1,048,064)      | (\$93,3 |
| \$61,919,7 1995<br>72            |          |         | 76         |            | 73 89              | 7       |
| Exercise of stock 95,843 options | 14,865   | 148     | 95,695     |            |                    |         |

1,058 11 6,136 Exercise of 6,147 warrants Net income for the six months ended 2,943,493 June 30, 2,943,493 1996 Repayment of note receivable 140,000 140,000 Amortization of deferred 7,892 compensation Balance at June 30, 11,273,1 \$112,7 \$61,205,4 \$4,788,50 (\$908,064) (\$85,4 41)

7,

See notes to condensed consolidated financial statements.

99 32 20 0

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) LIFETIME HOAN CORPORATION

\$65,113,1

1996 47

| OPERATING ACTIVITIES Net income              | Six<br>Months<br>Ended<br>June 30,<br>30, 1996<br>\$2,943,49 | Ended<br>June |                 |
|--|--|---------------|-----------------|
|  | 3  |               |                 |
| \$2,789,18                                   |  |               | 7 7 1           |
| 0  |  |               | 7 Adjustments t |
| reconcile net income to                      |  |               |                 |
| net cash                                     |  |               |                 |
| provided by / (used in) operating            |  |               |                 |
| activities: Depreciation and amortization    | 682,336  |               |                 |
| 419,896                                      | 002,000  |               |                 |
| Amortization of deferred compensation 37,633 | 7,892  |               |                 |
| Deferred tax (benefit) (52,000)              | 70,000   |               |                 |
| Provision for losses on accounts 59,678      | 236,073  |               |                 |
| receivable                                   |  |               |                 |
| Changes in operating assets and liabilities: |  |               |                 |
| Accounts receivable 4,047,786                | 848,847  |               |                 |

| Merchandise inventories (12,437,0                                       | (310,308)             |
|---|-----------------------|
| 00) Prepaid expenses, other current assets and other assets (124,367)   | (1,414,57             |
| Accounts payable and trade acceptances                                  | 3)                    |
| and accrued expenses  | (108,181)             |
| (236,413) Income taxes payable (900,650)                                | (232,447)             |
| NET CASH PROVIDED BY / (USED IN) OPERATING ACTIVITIES (6,396,25         | 2,723,132             |
| 0)  |                       |
| INVESTING ACTIVITIES Purchase of property and equipment, net (393,850)  | (1,401,28             |
| Purchase of intangibles   | 4)<br>(9,077,61<br>6) |
| NET CASH (USED IN) INVESTING ACTIVITIES (393,850)                       | (10,478,9             |
| (000)   | 00)                   |
| FINANCING ACTIVITIES Proceeds from short term borrowings, net 4,000,000 | 7,900,000             |
| Proceeds from the exercise of warrants                                  | 6,147                 |
| 43,448 Proceeds from the exercise of stock 215,179                      | 95,843                |
| options<br>Repayment of note receivable                                 | 140,000               |
| NET CASH PROVIDED BY<br>FINANCING ACTIVITIES<br>4,258,627               | 8,141,990             |
| INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS (2,531,47            | 386,222               |
| 3) Cash and cash equivalents at beginning o 2,724,429 period            | f 89,797              |
| CASH AND CASH EQUIVALENTS AT END OF \$192,956 PERIOD                    | \$476,019             |
| Con notes to condensed consolidated                                     |                       |

See notes to condensed consolidated financial statements

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

LIFETIME HOAN CORPORATION

Note A - Basis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q

#### and

Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six month period ended June 30, 1996 are not necessarily indicative of the results that may be expected for the year ended December 31, 1996. For further information, refer to the financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 1995.

Note B - Inventories

Merchandise inventories, principally finished goods, are recorded at the lower of cost (first-in, first-out basis) or market.

Note C - Line of Credit Agreement

The Company has available an unsecured \$25,000,000 line of credit with a bank (the "Line") which may be used for short term borrowings or letters of credit. As of June 30, 1996, the Company had \$12,500,000 of borrowings and \$8,642,000 of letters of credit outstanding. The line is cancelable by either party at any time. Borrowings under the Line bear interest payable daily at a negotiated short term borrowing rate (6.625% at June 30, 1996). The Company is charged a nominal fee on the entire Line.

# Note D - Capital Stock

Net Income Per Share: Net income per common share is based on net income divided by the weighted average number of common shares and equivalents outstanding during the periods.

As of June 30, 1996, 698,732 shares of Common Stock have been reserved for issuance upon the exercise of options.

# Note E - Farberware Acquisition

On April 2, 1996, the Company acquired certain assets of Farberware, Inc. ("Farberware"). Under the terms of a joint venture agreed to by the Company and Syratech Corporation, the Company acquired a 99 year, royalty-free, exclusive right to use the Farberwarer name in connection with the product lines covered by its existing license agreement with Farberware. The Company also acquired all of the Farberwarer outlet stores. Rights to license the Farberwarer name for use by third parties are to be held by a joint venture, owned equally by the Company and a wholly owned subsidiary of Syratech Corporation. The purchase price consists of cash of \$9.5 million plus the value of the outlet store inventory (estimated to be \$3,100,000).

# Note F - Subsequent Events

In July 1996, the Company issued incentive stock options to purchase 207,000 shares of common stock at \$10.725, representing 110% of the market value at the date of the grant, to three officers of the Company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS RESULTS OF OPERATIONS

The following table sets forth the operating data of the Company as a percentage of net sales for the periods indicated below.

|                            | Jur<br>1996 | ne 30,<br>1995 |   | June<br>1996 |    | <b>,</b><br>1995 |
|----------------------------|-------------|----------------|---|--------------|----|------------------|
| Net sales                  | 100.        | % 100.         | 앙 | 100.0        | 90 | 100.             |
|                            | 0           | 0              |   |              |    | 0                |
| Cost of sales              | 51.9        | 53.1           |   | 52.3         |    | 52.3             |
| Gross profit               | 48.1        | 47.0           |   | 47.7         |    | 47.7             |
| Selling, general and       | 37.2        | 36.3           |   | 35.1         |    | 34.4             |
| administrative expenses    |             |                |   |              |    |                  |
| Income from operations     | 10.9        | 10.7           |   | 12.6         |    | 13.3             |
| Other (income), expense    | 1.2         | (0.2           |   | 0.7          |    | (0.1             |
|                            |             | )              |   |              |    | )                |
| Income before income taxes | 9.7         | 10.8           |   | 11.9         |    | 13.4             |
| Income taxes               | 3.7         | 4.3            |   | 4.6          |    | 5.2              |
| Net Income %               | 6.1         | % 6.6          | જ | 7.3          | 00 | 8.2              |

Three Months Ended June 30, 1996 Compared to Three Months ended June 30, 1995

Net SalesNet sales for the three months ended June 30, 1996 were \$21.0 million, an increase of \$5.4 or 34.9% from the comparable 1995 period. The sales growth was primarily due to net sales from the recently acquired Farberware Outlet Stores, net sales from the new Hoffritzr line and increased sales in the Smart Choice line. Gross Profit

Gross profit for the three months ended June 30, 1996 was \$10.1 million, an increase of \$2.8 million or \$38.2% over the comparable

1995 period. Gross profit as a percentage of net sales was 48.1% as compared to 47.0% for the 1995 period. This increase is primarily due to a reduction of royalty expense due to the Farberware acquisition, partially offset by changes in product mix.

Selling, General and Administrative Expenses
Selling, general and administrative expenses for the three
months ended June 30, 1996 were \$7.8 million, an increase
of \$2.2 million or 38.1% from the comparable 1995 period.
Selling, general and administrative expenses as a percentage
of net sales were 37.2% during this three month period in
1996 as compared to 36.3% for the 1995 period. This
percentage increase is primarily attributable to the
operations of the Farberware Outlet Stores, partially offset
by a decrease in personnel related costs.

Six Months Ended June 30, 1996 Compared to Six Months ended June 30, 1995

Net SalesNet sales for the six months ended June 30, 1996 were \$40.3 million, an increase of \$6.0 million or 17.6% from the comparable 1995 period. The sales growth was primarily due to net sales from the recently acquired Farberware Outlet Stores, net sales from the new Hoffritzr line and increased sales in the Smart Choice line.

### Gross Profit

Gross profit for the six months ended June 30, 1996 was \$19.2 million, an increase of \$2.9 million or 17.6% over the comparable

1995 period. Gross profit as a percentage of net sales remained constant at 47.7% for the six months ended June 30, 1996 and June 30, 1995.

Selling, General and Administrative Expenses

Selling, general and administrative expenses for the six months ended June 30, 1996 were \$14.1 million, an increase of \$2.3 million or 19.9% from the comparable 1995 period. Selling, general and administrative expenses as a percentage of net sales were 35.1% during this six month period in 1996 as compared to 34.4% for the 1995 period. This percentage increase is

for the 1995 period. This percentage increase is primarily attributable to the operations of the Farberware Outlet Stores, partially offset by a decrease in personnel related costs.

LIQUIDITY AND CAPITAL RESOURCES

The Company has available an unsecured \$25,000,000 line of credit with a bank (the "Line") which may be used for short term borrowings or letters of credit.

Borrowings under the Line bear interest payable daily at a negotiated short term borrowing rate (6.625% at June 30, 1996). The Company is charged a nominal fee on the entire Line. As of June 30, 1996, the Company had \$12,500,000 of borrowings and \$8,642,000 of letters of credit outstanding under the Line and, as a result, the availability under the Line was \$3,858,000. The Line is cancelable by either party at any time.

At June 30, 1996, the Company had cash and cash equivalents of \$476,000 versus \$90,000 at December 31, 1995, an increase of \$386,000. The increase is primarily attributable to the Company's decreased accounts receivable offset by an increase in prepaid expenses, other current assets, and other assets.

The purchase of the Farberware acquisition was funded by short term borrowings which were subsequently reduced by income from operations. The purchase price consists of cash of \$9.5 million plus the value of the outlet store inventory (estimated to be \$3,100,000).

Products are sold to retailers primarily on 30-day credit terms, and to distributors primarily on 60-day credit terms.

The Company believes that its cash and cash equivalents, internally generated funds and its existing credit arrangements will be sufficient to finance its operations for the next 12 months.

The results of operations of the Company for the periods discussed have not been significantly affected by inflation or foreign currency fluctuation. The Company negotiates its purchase orders with its foreign manufacturers in United States dollars. Thus, notwithstanding any fluctuation in foreign currencies, the Company's cost for any purchase order is not subject to change after the time the order is placed. However, the weakening of the United States dollar against local currencies could lead certain manufacturers to increase their United States dollar prices for products. The Company believes it would be able to compensate for any such price increase.

# PART II - OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security-Holders.

The Company's annual meeting of stockholders was held on June 11, 1996. At the meeting, all five director nominees were elected and the appointment of Ernst & Young LLP as independent auditors was ratified.

(a) The following directors were elected for a one-year term by the votes indicated:

|                   |       | FOR              |      | AGAINST |        |
|-------------------|-------|------------------|------|---------|--------|
| ABSTAIN Milton L. | Cohen | 9,483            | ,424 |         | 46,188 |
| O Jeffrey Siegel  | g     | 9,483,424        |      | 46,18   | 8      |
| 0                 |       |                  |      |         |        |
| Craig Phillips    | 9,4   | 183,924          |      | 45,688  |        |
| 0                 |       |                  |      |         |        |
| Ronald Shiftan    | 9,4   | 184,124          |      | 45,488  |        |
| 0                 |       |                  |      |         |        |
| Howard            | 9,4   | 179 <b>,</b> 137 |      | 50,475  |        |
| 0                 |       |                  |      |         |        |
| Bernstein         |       |                  |      |         |        |

(b) The appointment of Ernst & Young LLP was ratified by the following vote:

following vote:

FOR AGAINST

ABSTAIN

9,519,301 4,811

5,500

(c) The Lifetime Hoan Corporation 1996 Incentive Stock Option Plan was ratified by the following vote:

FOR AGAINST ABSTAIN 8,186,798 263,260

1,037,452

Broker no vote - 42,102.

(d) The Lifetime Hoan Corporation 1996 Bonus Compensation Plan was ratified by the following vote:

FOR AGAINST
ABSTAIN
8,066,137 334,057
1,036,634

1,030,034

Broker no vote - 92,784.

Item 6. Exhibit(s) and Reports on Form 8-K.

(a) Exhibit(s) in the second quarter of 1996:

Exhibit 27. Financial Data Schedule

(b) Reports on Form 8-K in the second quarter of 1996: NONE

Exhibit 27. Financial Data Schedule

Lifetime Hoan Corporation

Financial Data Schedule Pursuant to Item

601(c) of Regulation S-K

This schedule contains summary financial information extracted from the financial statements included in the form 10-Q

for the six months ended June 30, 1996.

| Item<br>Number                     | Item Description  |                | Amount                |                        |       |
|------------------------------------|---|----------------|-----------------------|------------------------|-------|
| 5-02(1)<br>5-02(2)<br>5-           | Cash and Cash Items<br>Marketable Securities<br>Notes and Accounts Receivable - | \$<br>\$<br>\$ | 476 <b>,</b> 019<br>0 |                        |       |
| 11,672,48<br>02(3)(a)(<br>1)       | Trade   |                | 1                     |                        |       |
| 5-02(4)<br>75,000                  | Allowances for Doubtful   | \$             |                       |                        |       |
| 5-02(6)<br>43,647,30               | Accounts<br>Inventory   | \$             |                       |                        |       |
| Current As                         | sets \$ 63,480,50   |                |                       | 5-02(9) Tota           | 11    |
| Property,                          | Plant and Equipment   | \$             | 12,112,74             | 5-02 (13)<br>5-02 (14) |       |
| Accumulate 5-02(18) 86,508,78      | ed Depreciation \$ 3,362,714<br>Total Assets                                    | \$             |                       | . ,                    |       |
| Current Li                         | abilities \$ 21,395,63  |                |                       | 5-02(21)               | Total |
| Bonds, Mor                         | tgages and Similar  | \$             | 4 0                   | 5-02 (22)              |       |
| 5-02 (28)                          | Debt Preferred Stock - Mandatory  | \$             | 0                     |                        |       |
| 5-02(29)                           | Redemption Preferred Stock - No Mandatory Redemption                            | \$             | 0                     |                        |       |
| 5-02(30)<br>112,732                | Common Stock  | \$             |                       |                        |       |
| 5-02(31)<br>65,000,41              | Other Stockholders' Equity  | \$             |                       |                        |       |
| Liabilitie                         |   |                | 5                     | 5-02(32)               | Total |
| 5-                                 | Stockholders' Equity<br>Net Sales of Tangible Products                          | \$             | 1                     |                        |       |
| 40,264,31<br>03(b)1(a)<br>5-03(b)1 | Total Poyonyos  | \$             | 8                     |                        |       |
| 5-03(b)1<br>40,264,31              | Total Revenues  | Ş              | Q                     | 5- Cost of             |       |
| Tangible G                         | soods Sold \$ 21,074,82   |                | 1                     | 5 0030 01              |       |
| 5-03 (b) 2                         | Total Costs and Expenses<br>Applicable  |                | _                     |                        |       |
| 21,074,82                          | to Sales and Revenues   | \$             |                       |                        |       |
| Costs and 5-03(b)5 236,073         | Expenses \$ Provision for Doubtful Accounts                                     | \$             | 0                     | 5-03 (b) 3             | Other |
| 5-<br>280,774                      | and Notes<br>Interest and Amortization of                                       | \$             |                       |                        |       |
| 03(b)(8)<br>5-                     | Debt Discount<br>Income Before Taxes and Other                                  | \$             |                       |                        |       |
| 4,788.493<br>03(b)(10)<br>5-       | Items   | \$             |                       |                        |       |
| 1,845,000<br>03(b)(11)             | Income Tax Expense  | Ÿ              |                       |                        |       |
| 5-<br>2,943,493                    | Income/Loss Continuing  | \$             |                       |                        |       |
| 03(b)(14)<br>5-                    | Operations Discontinued Operations  | \$             | 0                     |                        |       |

| 03(b)(15) |                                |         |
|-----------|--------------------------------|---------|
| 5-        | Extraordinary Items            | \$<br>0 |
| 03(b)(17) |                                |         |
| 5-        | Cumulative effect - Changes in |         |
| 03(b)(18) | Accounting                     |         |
|           | Principles                     | \$<br>0 |
| 5-        | Net Income or Loss             | \$      |
| 2,943,493 |                                |         |
| 03(b)(19) |                                |         |
| 5-        | Earnings Per Share - Primary   | \$      |
| .26       |                                |         |
| 03(b)(20) |                                |         |
| 5-        | Earnings Per Share - Fully     | \$      |
| .26       |                                |         |
| 03(b)(20) | Diluted                        |         |

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lifetime Hoan Corporation /s/ Milton L. Cohen

August 12, 1996

Milton L. Cohen Chairman of the Board of Directors and President (Principal Executive Officer)

/s/ Fred Spivak August 12, 1996

Fred Spivak

Vice President - Finance and Treasurer (Principal Financial and Accounting Officer)